2022-2024 STRATEGIC PLAN



We champion cooperation, accuracy, and real estate opportunities by focusing on Data, Services, and Resources

OUR PRIORITIES EFFICIENCY ACCURACY EXPANSION



Develop a focused expansion strategy to better serve our marketplace

TECHNOLOGY



Establish proactive assessment and selection processes for core technology solutions

ENGAGEMENT



Execute a services and communication improvement plan to increase knowledge and engagement

Redesign MLS Structures and operations for greater efficiency and performance

Greater ability for the MLS to

• Faster, more efficient, and

respond to your input

subscription fees

services

consistent service offerings

• The MLS is better prepared to

• Greater value in return for your

Timely implementation of new

and trends

quickly adapt to industry changes

Modernize support technologies, compliance, and MLS rules to enhance data accuracy

YOUR BENEFITS

- More accurate and reliable data makes it easier to do business (CMA's, Etc.)
- Better data and greater confidence by clients=more business.
- MLS rules are easy to understand and reflect your everyday experience in today's market
- Improved ways members can request/receive support

- More access to more listings within the borders of your license and expanded business opportunities
- Less likely that you will have to change MLS systems and providers in the future
- Reduces the need to join multiple MLSs and enter listings multiple times
- Streamlined MLS rules and regulations across MLSs

- Access to new and leading technologies to increase your efficiency and ability generate business
- Faster adoption and continuous review of new technologies and improvements
- Processes that increase transparency and include your input in future planning and innovation

- Able to understand the MLS's primary focus and value
- Tailored and expanded trainings, support, and resources
- Relevant communications in your preferred format
- Valued information, tools, and services are easy to find
- Better able to participate and provide feedback

OUR CORE SERVICE COMMITMENTS TO YOU

DATA

WE WILL: Deliver reliable, complete, and timely real estate information to advance professionalism and productivity

SERVICES

WE WILL: Provide comprehensive training, content, support, and compliance focused on standards, proficiency, and utilization

RESOURCES

WE WILL: Advance technologies, tools, and products for subscribers and those they serve to increase efficiency and knowledge

